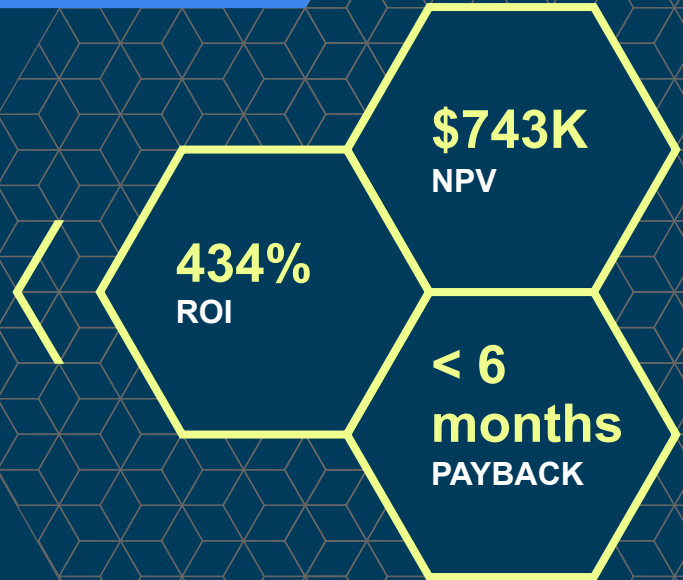
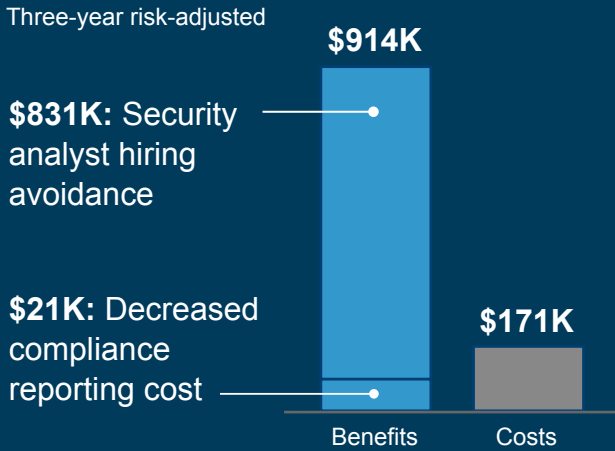


The Total Economic Impact™ Of BAE Systems Managed Security Services

FORRESTER®

Through two customer interviews and data aggregation, Forrester concluded that BAE Systems Managed Security Services has the following three-year financial impact.



BAE SYSTEMS MANAGED SECURITY SERVICES HELPS ORGANIZATIONS

Avoid the need to hire

3 to 5 FTEs To replicate the services provided by BAE Systems, 3 to 5 FTEs would need to be hired.

BAE SYSTEMS MANAGED SECURITY SERVICES BY THE NUMBERS



Improvement in security staff productivity with BAE Systems.



4 security incidents and 8 infected machines avoided each year with BAE Systems.



Compliance reporting time saved with BAE Systems reporting.

VOICE OF THE CUSTOMER

“We dealt with some of the competitors, they just did not have the same type of expertise as BAE Systems...BAE Systems is a quality, trustworthy partner, not just a vendor but a partner.”

“We just couldn't mount the effort that they have mounted for us... it's simply too cost prohibitive.”

CTO, Commercial banking



Read the full study

This document is an abridged version of a case study commissioned by BAE Systems titled: The Total Economic Impact Of BAE Systems Managed Security Services, September 2017.

© 2017 Forrester Research, Inc. All right reserved. Forrester is a registered trademark of Forrester Research, Inc.