

Doing business with BAE Systems, Inc.

US Small Business Programs
2025-06



Who are we? At BAE Systems...

We serve, supply, and **protect those who protect us** in a company culture that is performance-driven and values-led.

Our mission is to **provide a vital advantage to our customers** through our world-class defense capabilities across the air, land, maritime, space, and cyber domains, and by accelerating the pace of innovation.

As one of the most geographically diverse international defense companies, we have an important role to play in **contributing to the economic prosperity of the places where our people live and work**, and in using our knowledge and technologies to reduce the environmental impacts of our operations.

Electronics



Space



Land



Maritime



Intelligence



Support
Services



How are we organized? by four external-facing, products & services business sectors

Electronic Systems



- Electronic Combat Solutions
- C4ISR Systems
- Power & Propulsion Solutions
- Countermeasure & Electromagnetic Attack Solutions
- Precision Strike & Sensing Solutions
- Controls & Avionics Solutions
- FAST Labs TM

Intelligence & Security



- Air & Space Force Solutions
- Integrated Defense Solutions
- Intelligence Solutions
- Modeling & Simulation Solutions

Platform & Services



- Combat Mission Systems
- Ordnance Systems
- Maritime Solutions

Space & Mission Systems



- National Space
- Military Space
- Civil Space
- Tactical Solutions
- Ground Systems & Services

Do we buy what you sell?

Electronic Systems

- Electronic components
- Optics/optical assemblies
- Mechanical parts/assemblies
- Fasteners and other hardware
- Cables & harnesses
- PCBs and/or CCAs
- Communication equipment
- Search, detection, navigation, guidance, aeronautical, and nautical system components
- Test and measuring equipment
- Engineering services

Intelligence & Security

- Engineering Services
- Enhanced IT & Cybersecurity
- Geospatial Intelligence
- C4ISR/C5ISR
- IT Managed Services
- Cloud and Data Services
- Network Engineering
- Data Analytics
- Radar Systems Support
- National Security
- Electronic Warfare

Platform & Services

Combat Mission Systems

- Machined Parts
- Sheet Metal Fabrication
- Electro/mechanical assemblies
- Hardware
- Material Handling
- Industrial Supplies
- Weld Fabrication
- Prototypes - ability to build
- Emerging Technology - armored Vehicles

Ordnance Systems

- Industrial Building Construction within 4 hours of Kingsport TN or Radford VA
- Heavy and Civil Engineering Construction
- Plumbing
- Industrial Supplies
- Engineering Services with chemical manufacturing capabilities
- Machine Parts
- Hardware

Maritime Solutions

- Machined Parts
- Sheet Metal Fabrication
- Electro/mechanical assemblies
- Hardware
- Material Handling
- Industrial Supplies
- Weld Fabrication

Space & Mission Systems

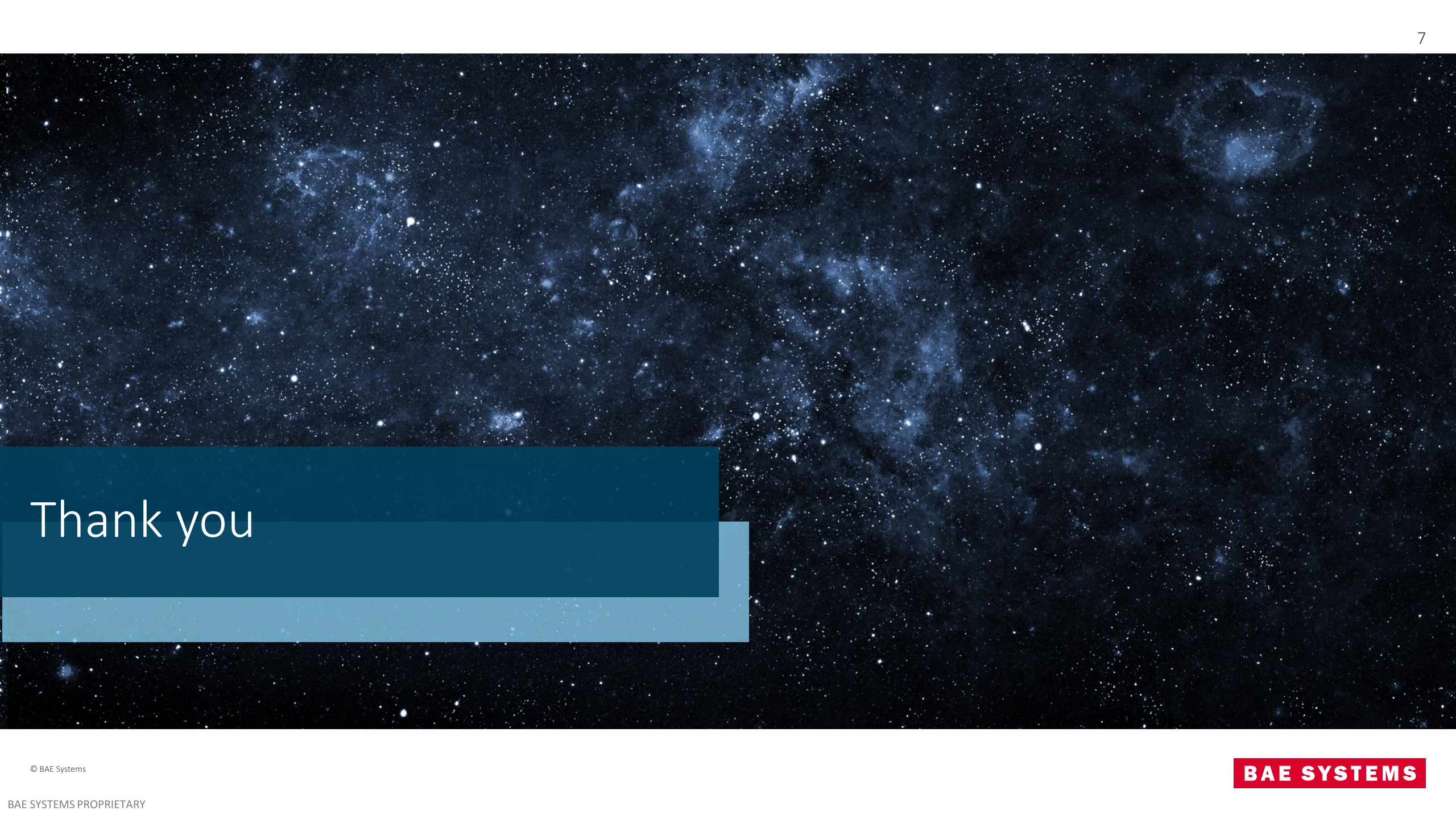
- Optical Systems
- Image analysis software
- Solar power
- High-Speed Communications
- Lightweight Deployable Structures
- Machined Parts
- Robotics
- Cryogenics
- Lubricants
- PBAs and/or PWAs
- Data processors
- Radiation Resistance and Shielding
- Human Machine Teaming

What do we expect from all suppliers? commitment to rigor & highest performance

Business Attribute	Products Sought	Services Sought
“Fit for business” with BAE Systems, including favorable debarment/suspension status and financial soundness, as well as alignment with our Supplier Principles	X	X
Excellent past performance at the prime or subcontract level in the federal sector; commercial or second-tier subcontracting is also given consideration	X	X
Commitment to continual improvement	X	X
Established cyber security program (NIST standards, CMMC ready and/or certified)	X	X
ITAR registered	X	X
ISO certified, AS9100 preferred	X	
Established counterfeit parts prevention program	X	
PMP, SEI, and/or CMMI certified, when appropriate	X	X
Security clearances, including secret, top secret, and facility clearances, when appropriate	X	X
An understanding of the federal acquisition process; the ability to analyze a request for proposal and provide well-written responses that contribute to the win strategy of a team		X

How to engage with us? tailor your approach by business sector

- **Learn** about us by exploring the [Small Business Programs](#) website
- Conduct market research and **be prepared** to engage in meaningful discussions with us
- **Understand** the value proposition when offering services:
 - Identify end-customer alignment and new business opportunities from those agencies
 - Provide appropriate capabilities and past performance for those initiatives
 - Ensure compliance with quality and security requirements as stated in the RFP
 - Be aware that sourcing occurs 12-18 months prior to the release of the final RFP
- **Connect** with a Sector Small Business Professional using [Small Business Office Contact Sheet](#)
- **Meet** us at an event; see our [Calendar of Events](#)
- **Register** by creating a new supplier profile at [Supplier Manager](#)



Thank you