

## **Required Cost or Pricing Data Information**

### **General Information:**

1. Provide a brief description about the company and procurement.
2. Provide the Fiscal Year start and completion dates.
3. Have the current Direct & Indirect Rates been approved by DCAA?
4. Provide a complete cost model including all the cost elements proposed (Direct Material, Direct Labor Hours, Direct and Indirect Rates, Other).
5. Provide Sales, Backlog and Manpower for prior two years, current, and future two years. ( if you do not forward forecast two years so state)
6. Provide a copy of the RFP.
7. Will you provide Direct and Indirect financial information to BAE in support of your proposal?
8. Do you have a Government approved accounting system, if not provide description of accounting/MRP system.

### **Direct Material:**

1. Provide a consolidated Bill of Material (BOM) high to low by extended costs.
2. Provide support for material costs proposed including quotes, purchase orders, and estimates for the top 80% material items of the high to low BOM.
3. Provide support for any factors applied to the direct material (scrap, yield, attrition, other).
4. What percentage of your BOM is based on competitive procurements?

### **Direct Labor Hours:**

1. Provide basis and support for the proposed direct labor hours proposed.
2. Provide support for any factors applied to the direct labor hours.
3. If available provide actual hours by labor category on the previous lot.

### **Direct Labor Rates:**

1. Provide the Direct Labor Rates by category for current year, prior two years and future two years.(If you do not forward forecast two years so state)
2. Provide the employee numbers, direct labor rates and calculations for each labor category pool proposed.
3. If applicable provide the escalation factors and applicable calculations and support for the out-years.

**Indirect Rates:**

1. Provide the current Indirect Rates proposed, prior two years and future two years.(If you do not forward forecast two years so state)
2. Provide the prior two years, current, and future indirect rates calculations including the expense accounts that make up each rate. (If you do not forward forecast two years so state)
3. Have all unallowable expenses been removed from any indirect calculations?
4. Are there savings initiatives not considered in forecasted pool costs?

**Cost of Money (FCCOM):**

1. If you proposed FCCOM please provide 1861 Form (CASB-CMF) for each COM factor proposed.

**Other:**

1. If applicable provide basis and support for outside services including quotes, purchased orders, estimates.
2. Identify any process changes or material changes that occurred from the beginning of the prior order to this proposal.
3. Provide support for any travel costs in the proposal including the travel locations, the travelers, the purpose of the trips and support for the travel costs.
4. If applicable provide support for any tooling fabrication, assembly and test equipment in the proposal including cost basis, support and justification.