

# Geographic Implications

## Employee Perspective

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### CHARACTERS



**RICHARD**  
Team member



**SARAH**  
Team member

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### SCENE 1

*Richard and Sarah are talking while taking a short break.*

**RICHARD:** He's clueless.

**SARAH:** I don't think they know what we do or how we think about the problem.

**RICHARD:** Or even care. The fact is, Eric just doesn't trust us to make good decisions. He always assumes we don't have all the facts, but he's not here. He's sitting thousands of miles away.

**SARAH:** We should say something.

**RICHARD:** Why bother? He said, "That's the drop-dead date" for completion, "end of story!" If I push back, what's that do for me? I could wind up out of a job if he misinterprets it as a lack of commitment. He has no idea of the effort any of us here puts in. We're already competing against the people on his team who have the advantage of being in the same location he is.

**SARAH:** But surely it's in his own interest to support adjusting the deadline if there is updated information.

**RICHARD:** He's always calling from his home, like he doesn't even have a home life. But he doesn't seem to realize it isn't the same time zone. I mean, a "check-in" meeting at 9:00 p.m. our time? Ridiculous.

**SARAH:** What about his constant sporting references? Do you ever get those? *(mockingly)* "We've really got to score a touchdown on this one, team" or "When you're in the fourth quarter, do you kick a field goal or do you go for the win?" Who can guess what point he is trying to make?!

**RICHARD:** *(laughs)* I talked to Nadir about that. You know how he loves sports, and even he said he gets lost in Eric's metaphors.

**SARAH:** It's like he's forcing us to do some kind of workaround, but whatever happened to doing it right?

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